

# Cloud Trends

The evolution of culture and technology

Adrian Cockcroft @adrianco  
VP Cloud Architecture Strategy  
Amazon Web Services

# Culture And Evolution

- 1 Get the culture right
- 2 Migrate to the cloud
- 3 The new de-normal, untangle data tier
- 4 Monoliths to microservices to functions

# Cloud Trends

- 1 Get the culture right
- 2 Migrate to the cloud
- 3 The new de-normal, untangle data tier
- 4 Monoliths to microservices to functions
- 5 Open source and artificial intelligence

# Culture

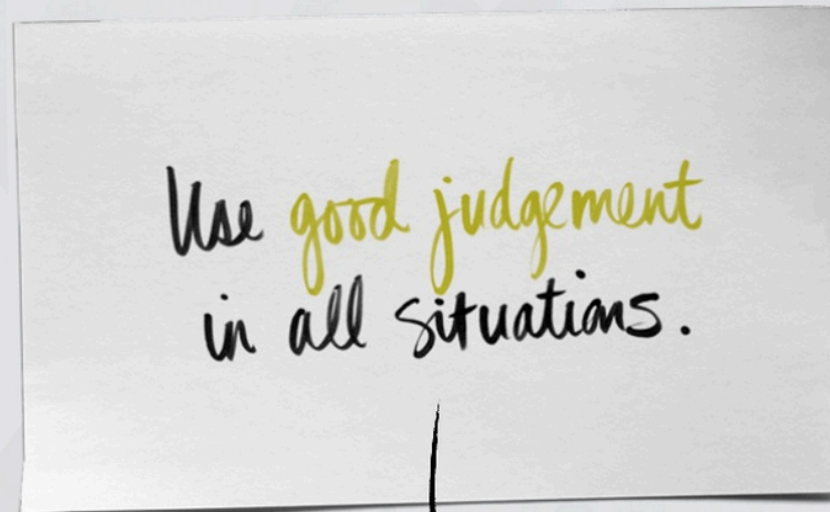
If you want to build a ship, don't drum up the people to gather wood, divide the work, and give orders. **Instead, teach them to yearn for the vast and endless sea.**

Antoine de Saint-Exupéry,  
author of "Le Petit Prince" ("The Little Prince")



# NORDSTROM Culture

We have one rule:



We still believe this wholeheartedly, which is why all employees get [this](#) as our employee handbook!

**NETFLIX**

## **Culture**

Seven Aspects  
of Netflix Culture

1. Values are what we value
2. High performance
3. Freedom & responsibility
4. Context, not control
5. Highly aligned, loosely coupled
6. Pay top of market
7. Promotions & development



## Culture

Amazon  
leadership  
principles

- Customer obsession
- Ownership
- Invent and simplify
- Are right, a lot
- Hire and develop the best
- Insist on the highest standards
- Think big
- Bias for action
- Frugality
- Learn and be curious
- Earn trust of others
- Dive deep
- Have backbone; disagree and commit
- Deliver results

**Culture**

**Intentional  
Appropriate  
Judgement**

# Migrating to Cloud



**Lessons from the  
Netflix cloud journey,  
brought up to date**

# **2008**

## **Start with a shock**

IT's assumption: make systems perfect  
so that developers don't have to think about failures

High-end IBM P-series hardware, Oracle...

Two-day outage caused by SAN hardware failure!

**2008**

**Question**

**Assumption**

Failure raised questions...

Availability has to be application concern!

Use low cost cloud infrastructure?

# **2009**

## **Add an existential threat**

Vast increase in datacenter capacity was needed

Unpredictable in advance, how much, where...

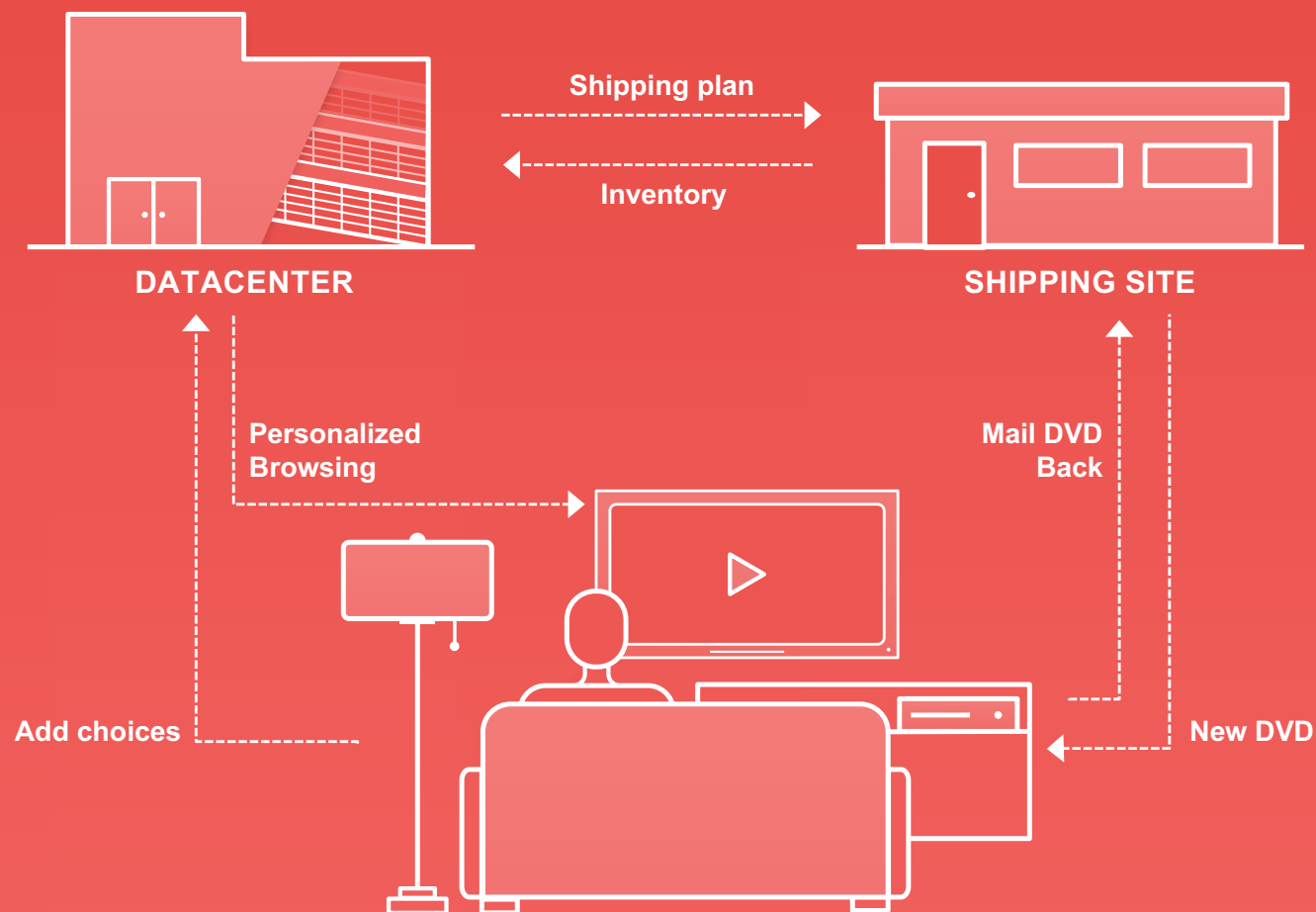
Why? Online streaming replacing DVD shipping logistics

Nowadays, systems of engagement are dominating IT



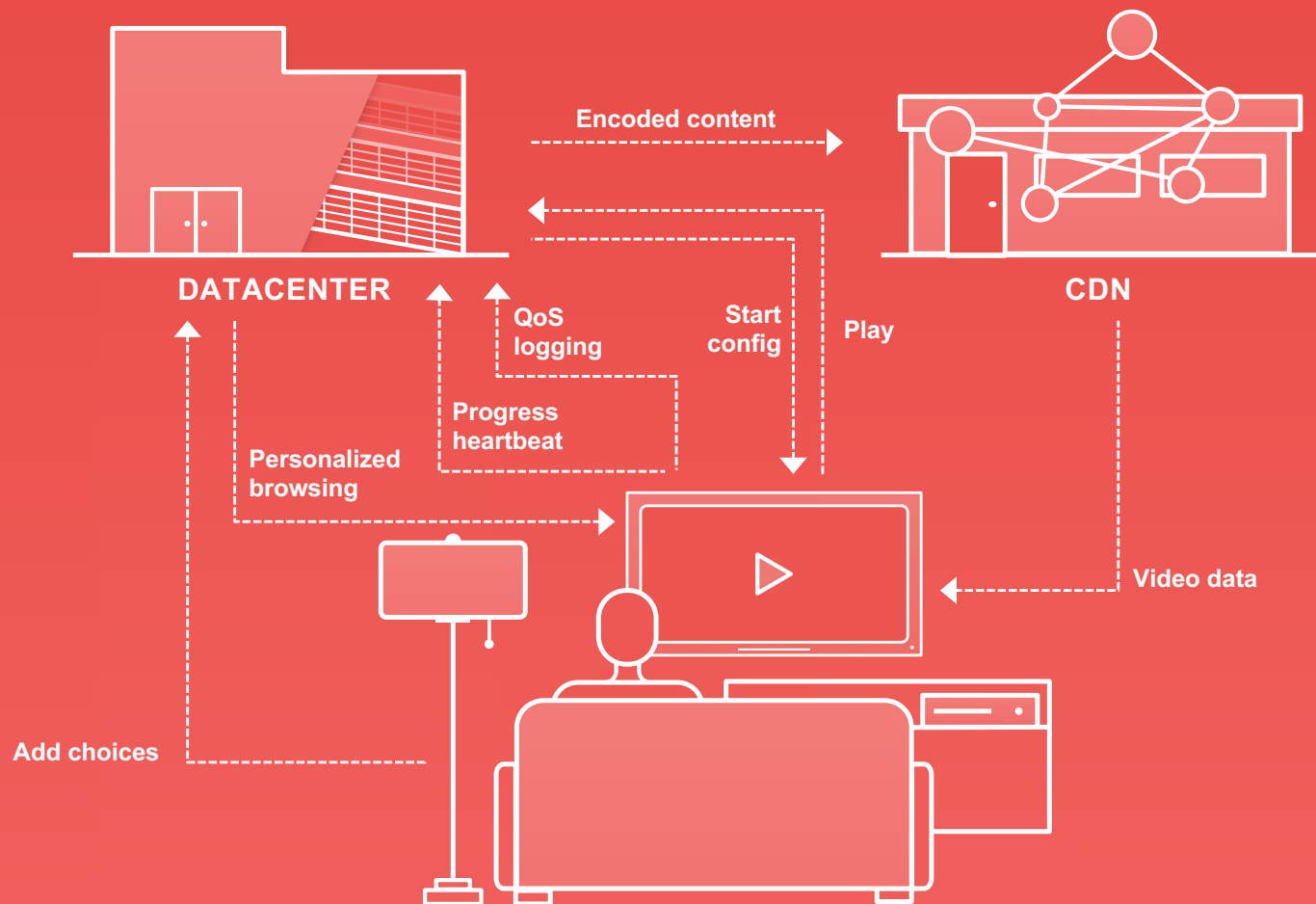
# DVD Business

A few interactions  
per week per  
customer to  
datacenter



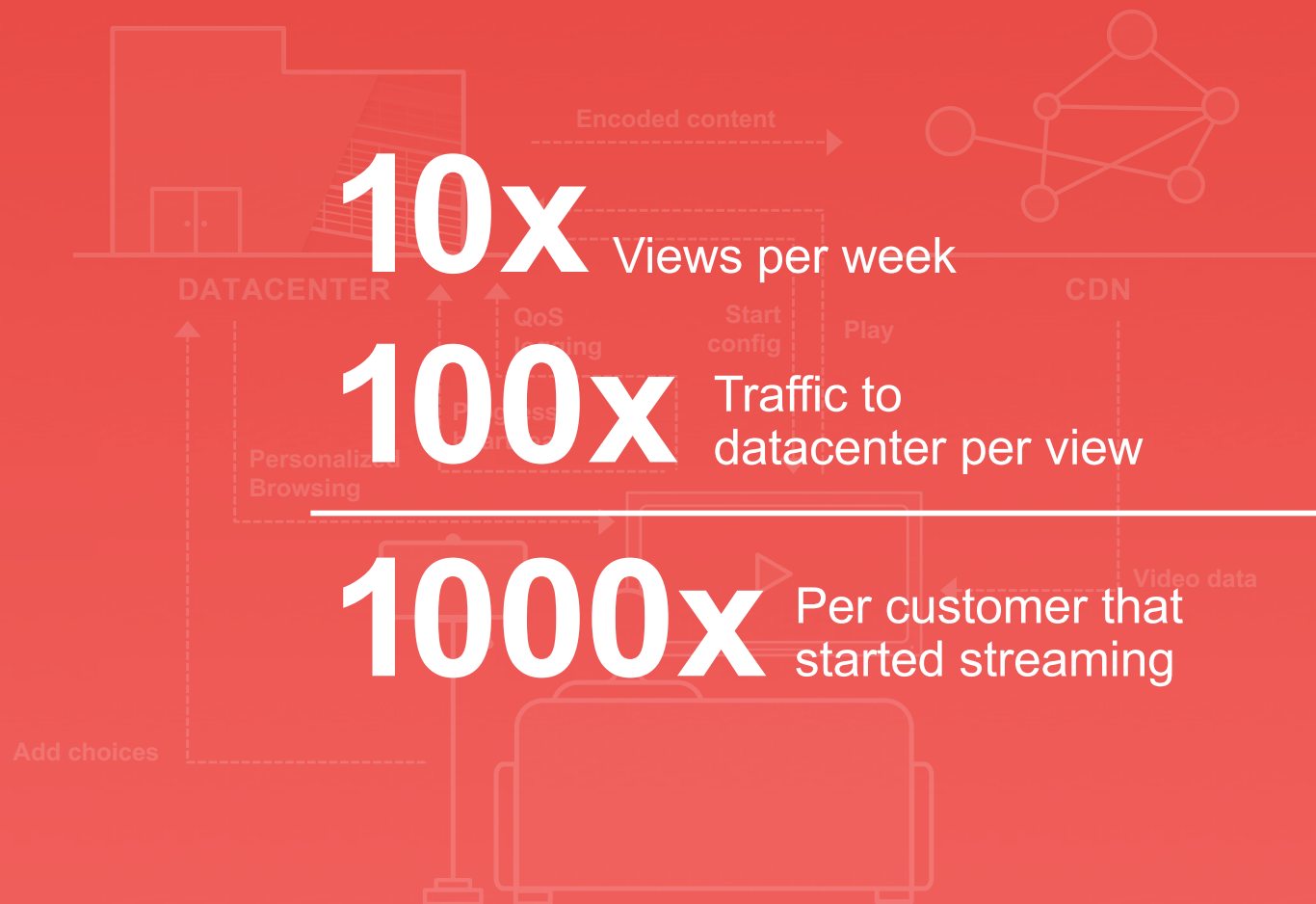
# DVD Timing Business

Binge watching episodes of TV shows every day

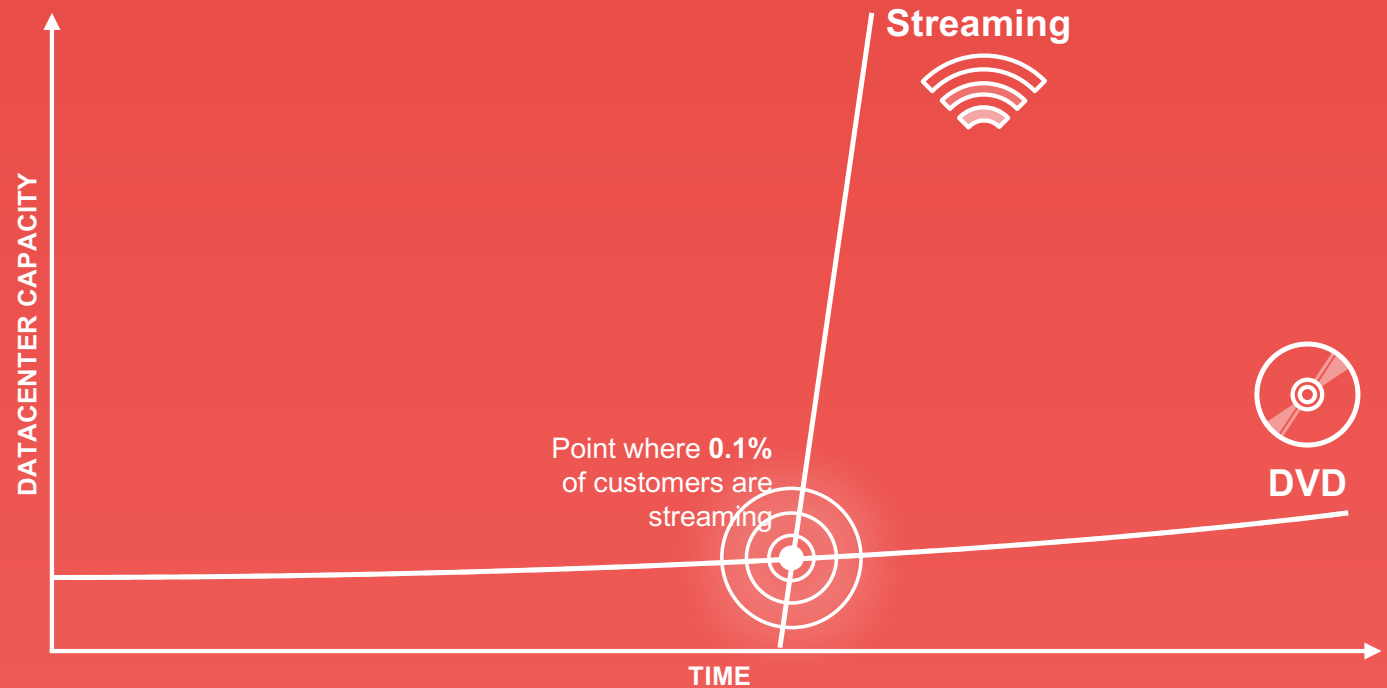


# Streaming Business

Binge watching episodes of TV shows every day



# The Digital Transformation Capacity Crunch



If we say new workload causes 1000x traffic to datacenter, then when 0.1% of users switch, the capacity needed is equal.

## Choices

Recruit world class datacenter operations build team and guess how much capacity they would need, and build it before it was needed — lots of upfront \$\$\$ spend

OR

Use the Elastic Compute service of AWS, built by one of Netflix biggest competitors, and spend \$\$\$ on video content and developers

# 2009 Mitigate risks

## Competition

Understand how  
AWS was separated  
from Amazon Prime

## Capacity

Experiments  
to see what worked

## Business

Sign Up For Enterprise  
License Agreement

## Publicity

NYT story about  
Netflix and AWS  
April 2010

## The New York Times

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TECHNOLOGY

### *Companies Slowly Join Cloud-Computing*

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By BRAD STONE and ASHLEE VANCE   APRIL 18, 2010

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SAN FRANCISCO — This year, Netflix made what looked like a peculiar choice: the DVD-by-mail company decided that over the next two years, it would move most of its Web technology — customer movie queues, search tools and the like — over to the computer servers of one of its chief rivals, [Amazon.com](http://Amazon.com).

[Amazon](http://Amazon), like Netflix, wants to deliver movies to people's homes over the Internet. But the online retailer, based in Seattle, has lately gained traction with a considerably more ambitious effort: the business of renting other companies the remote use of its technology infrastructure so they can run their computer operations. In the parlance of technophiles, they would operate “in the cloud.”

**2009**

**Applications**

**Encoding movies**

Big backlog, not enough capacity

**Moved to AWS EC2**

Showed that capacity existed on demand

Shut down capacity to save as backlog varied

# 2009

## Applications

### **Quality of Service (QoS) logging**

Too much traffic to datacenter databases

### **Storage for logs moved to S3**

Unlimited space

### **Log analysis moved to EMR - Hadoop**

Worked with AWS to support Hadoop + Hive in Elastic Map-Reduce service



# Crunch Time

Start of 2010  
Decided not to  
build any more  
datacenter  
capacity

Need to move  
to AWS before  
end of 2010  
to survive



AWS



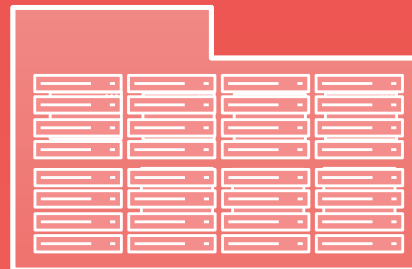
Front end on AWS

Web pages and  
API clients migrate  
to cloud

Backend capacity  
expands to fill  
remaining space

**Most backend  
still in datacenter**

DATACENTER



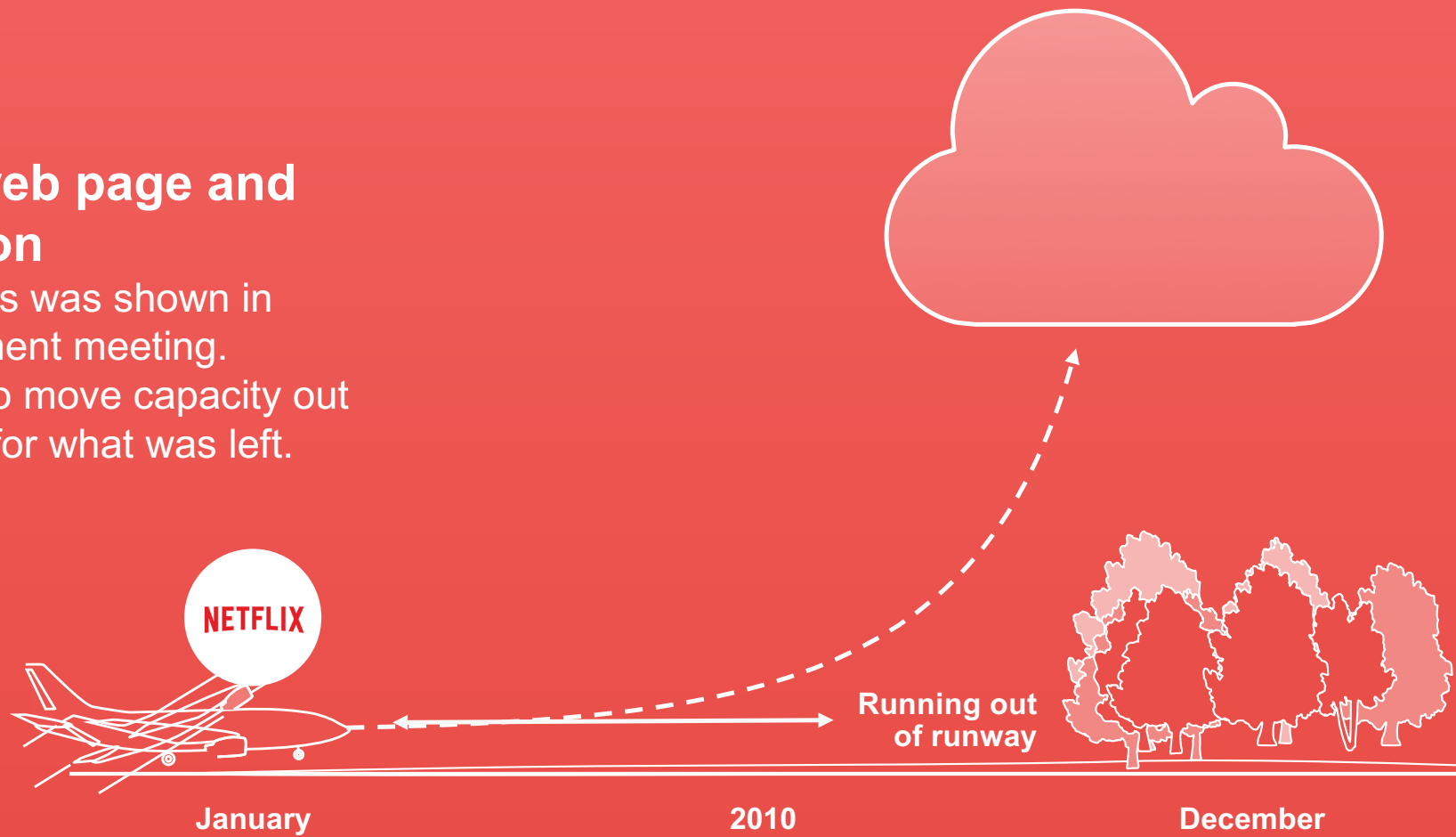
January

2010

December

## Front end web page and API migration

A picture like this was shown in every management meeting.  
Hard deadline to move capacity out to make space for what was left.



# Migration Sequence

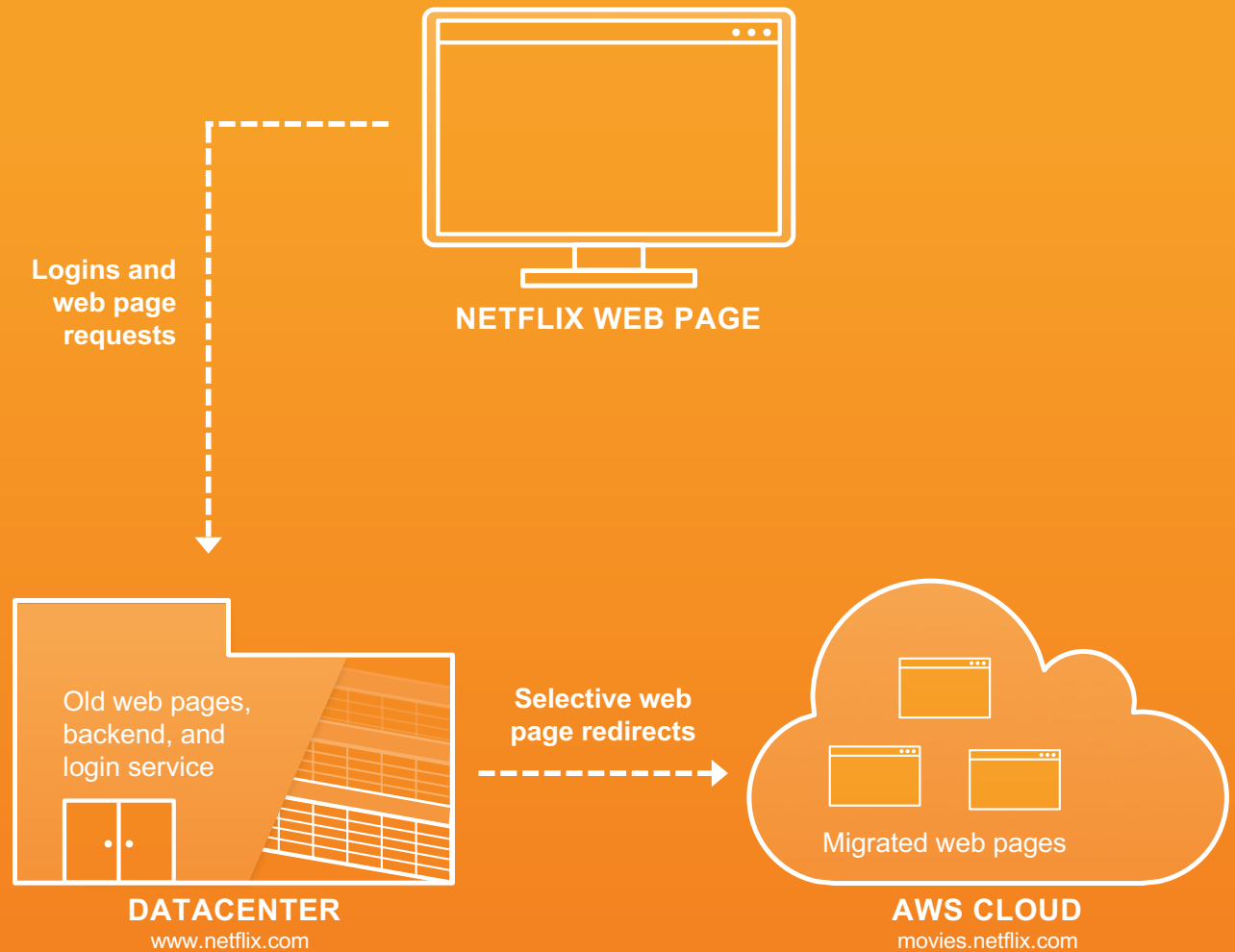
Start with the simplest possible API service

Next the simplest web page

Then pages and APIs one by one

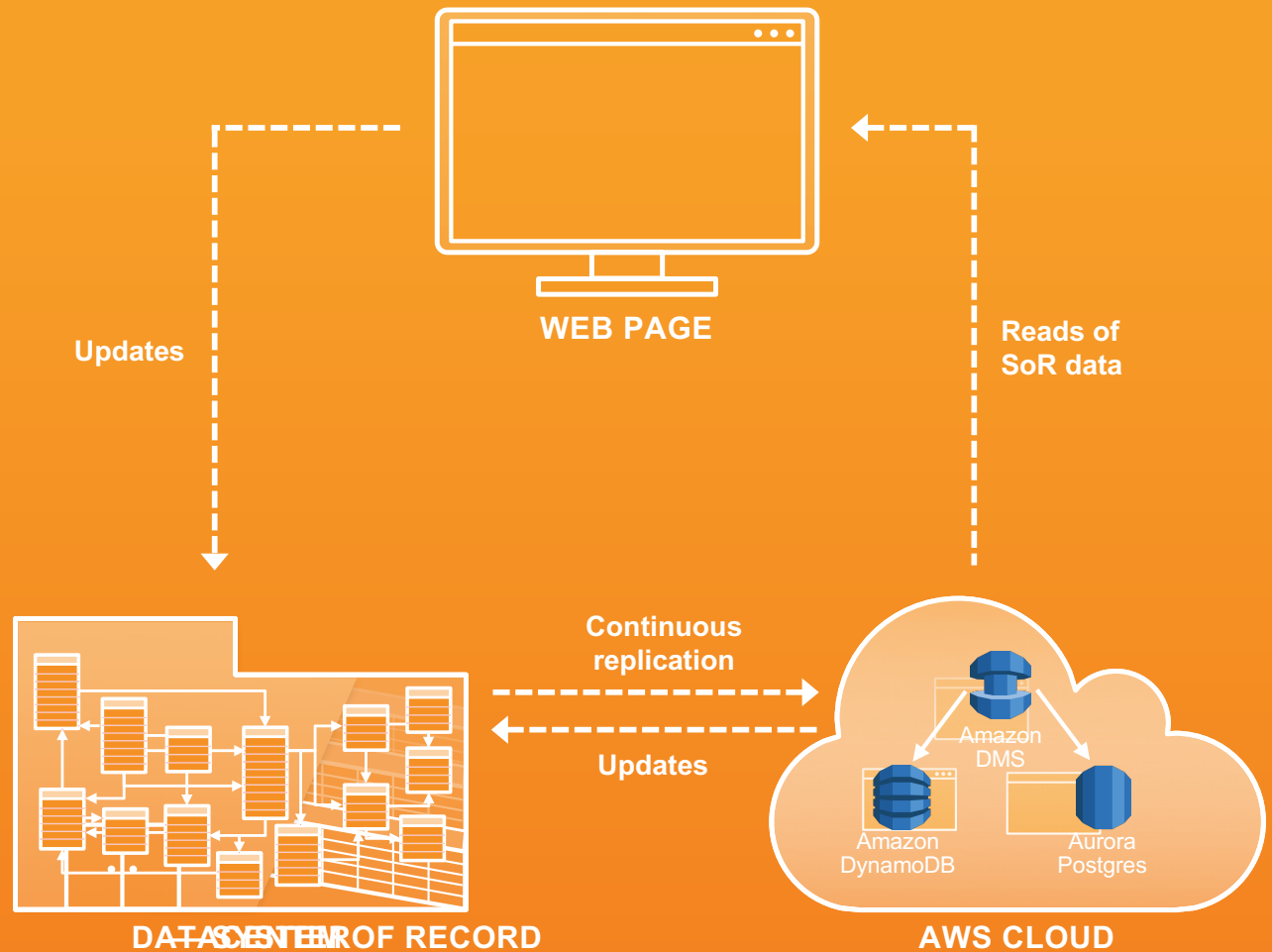
# How to Run Both?

Gradual Migration



# How to Run Both?

AWS Database Migration Service  
Move from Oracle to scalable low cost cloud database services



# How to Move Data? a?

For cloud to be used as the system of record an archive backup mechanism is needed

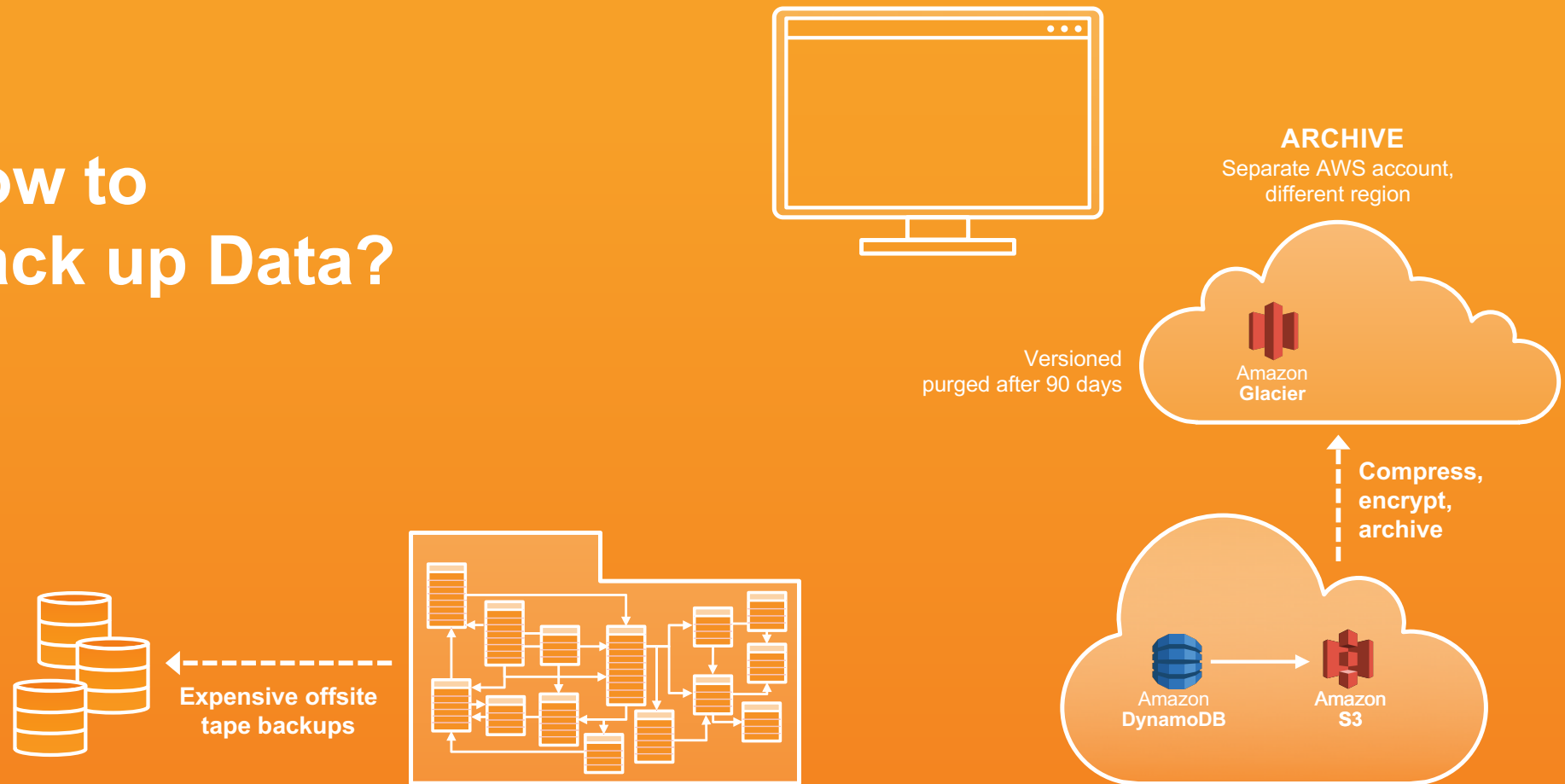
To replace offsite tape backup, create a separate account in a different region

Amazon S3 is extremely secure and durable.

Data can't be deleted. Automatic time based purge after 90 days

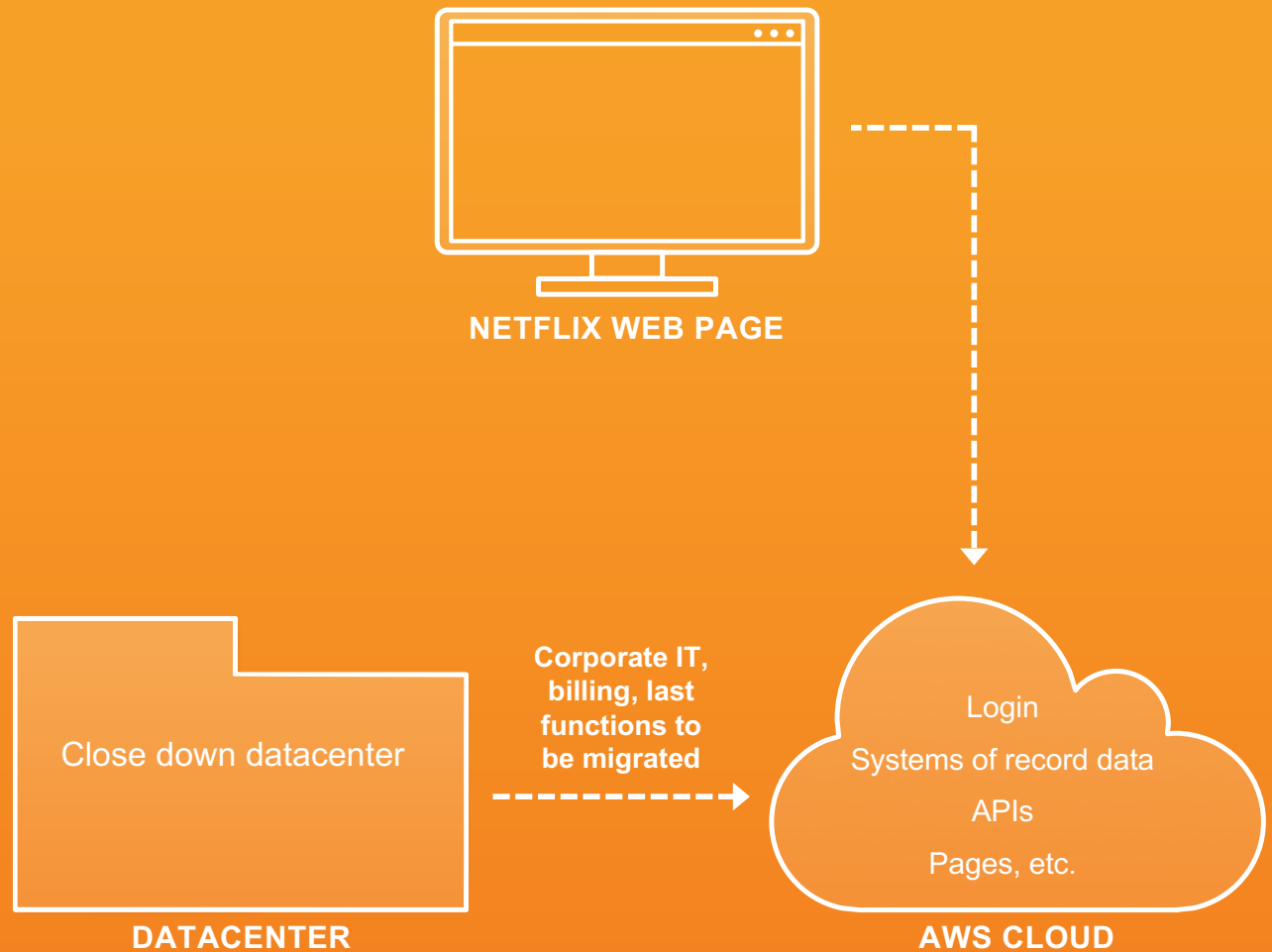
Long term very low cost archive using Amazon Glacier

# How to Back up Data?



# Final Stage “All-In”

Netflix migration of  
billing and corporate IT

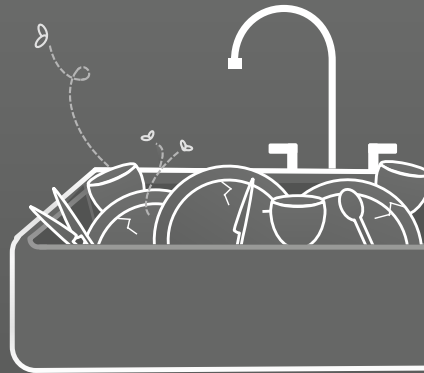




# The New De-Normal



**Monolithic  
Databases**

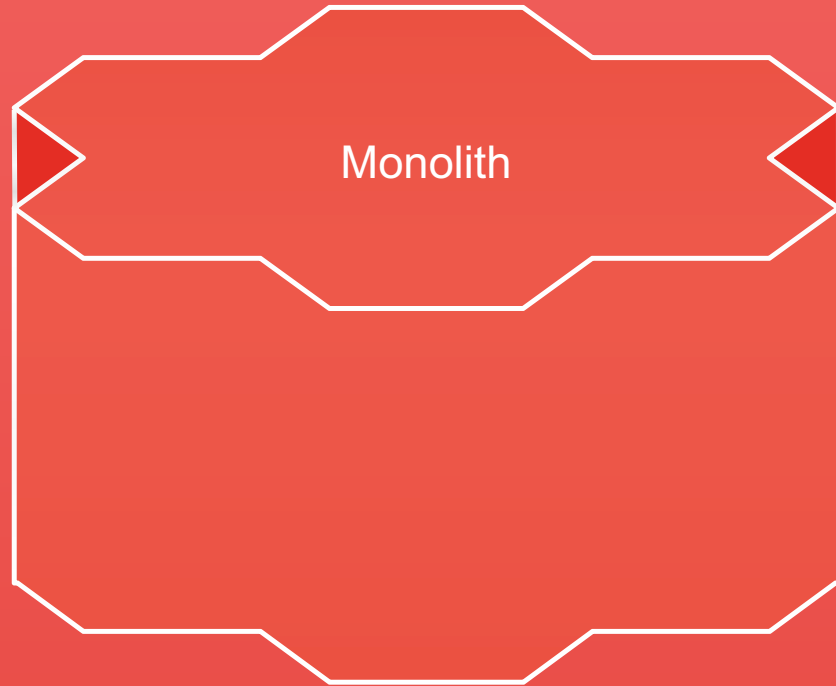


**Kitchen Sink  
Analogy**

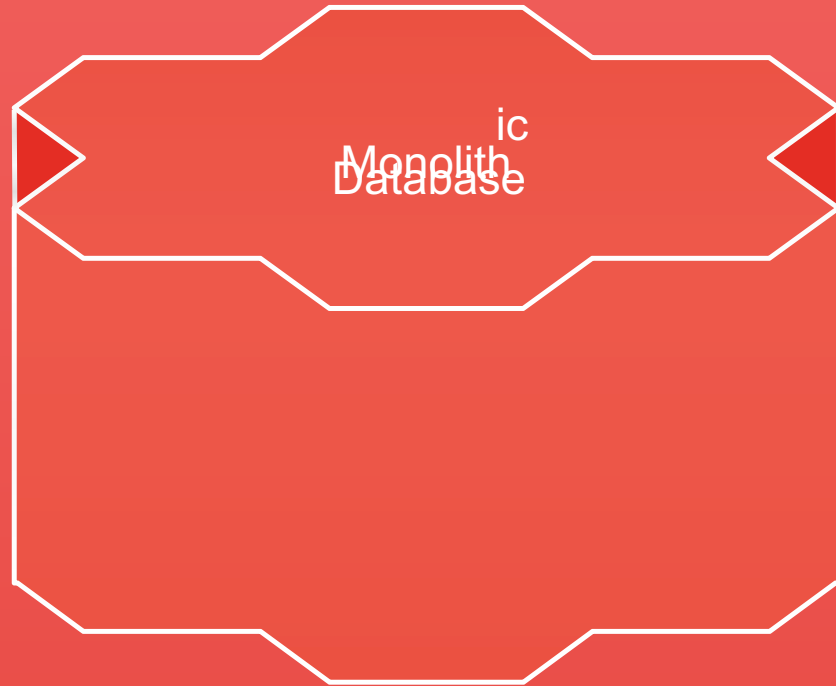


**De-normalized**

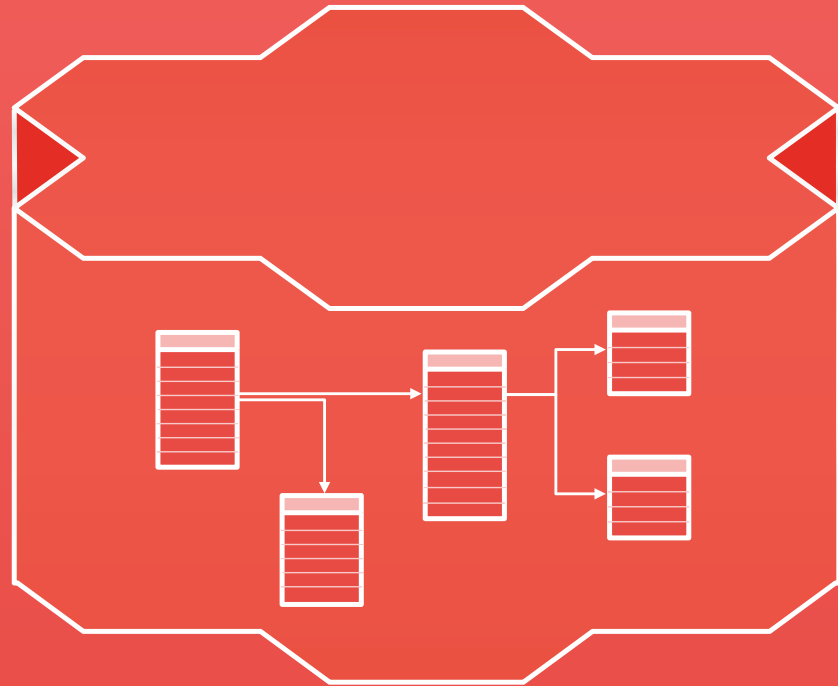
**Expensive,  
Hard to Create  
and Run**



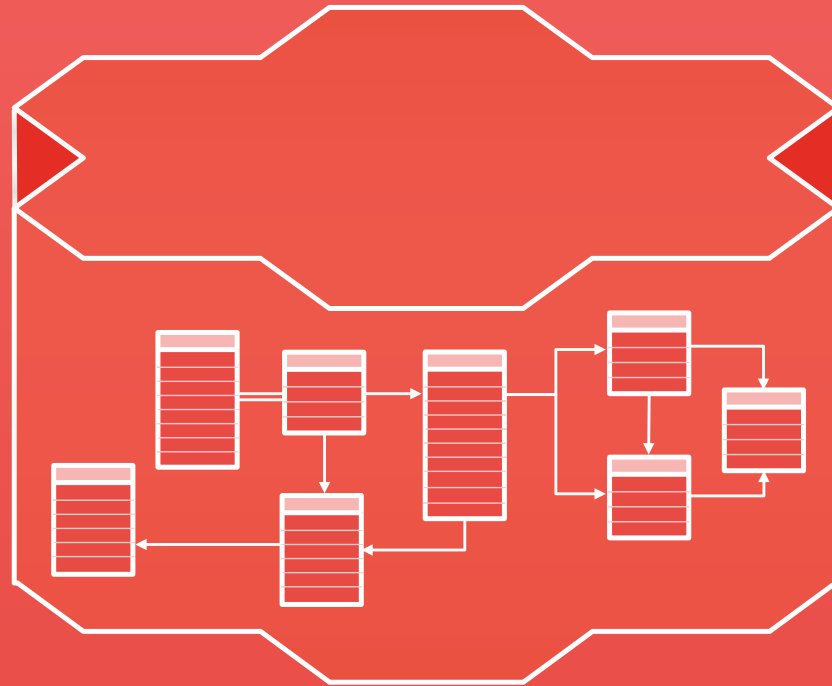
**Expensive,  
Hard to Create  
and Run**



# Database Schema Entity Relationship



# Database Schema Entity Relationship



# Database Schema Entity Relationship



# Kitchen Sink Analogy



# Kitchen Sink Cleanup





# Kitchen Sink Cleanup



# Kitchen Sink Cleanup



# Kitchen Sink Cleanup



# Kitchen Sink Cleanup



# Kitchen Sink Cleanup



# Kitchen Sink Cleanup



# Consistency Problem

How Many Complete Sets Are There?



# Consistency Problem

How Many Complete Sets Are There?





# Consistency Problem

How Many Complete Sets Are There?





## Adding a New Use Case





## Adding a New Use Case



# Cloud Makes it Easy to Add New Databases



Amazon  
DynamoDB



Amazon  
DMS



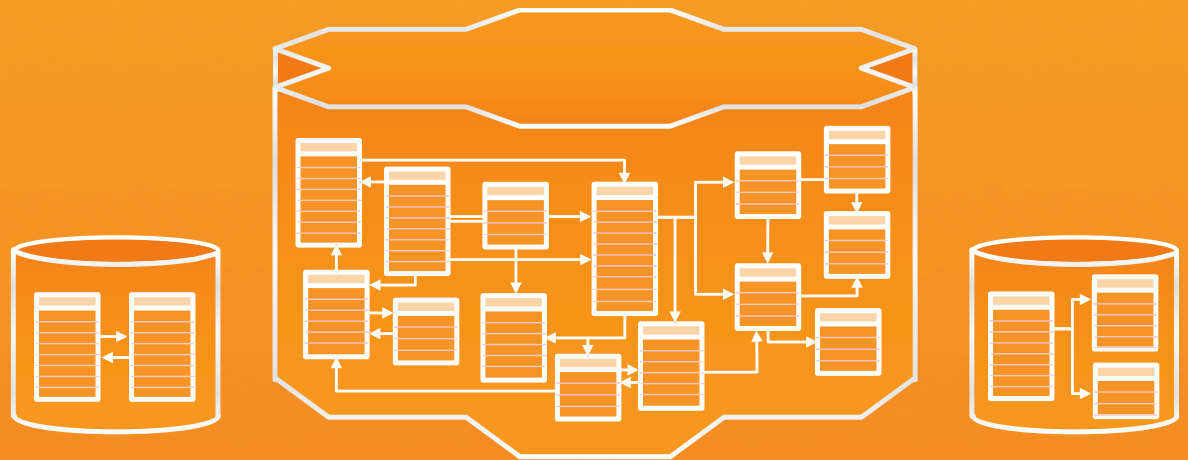
Amazon  
Redshift



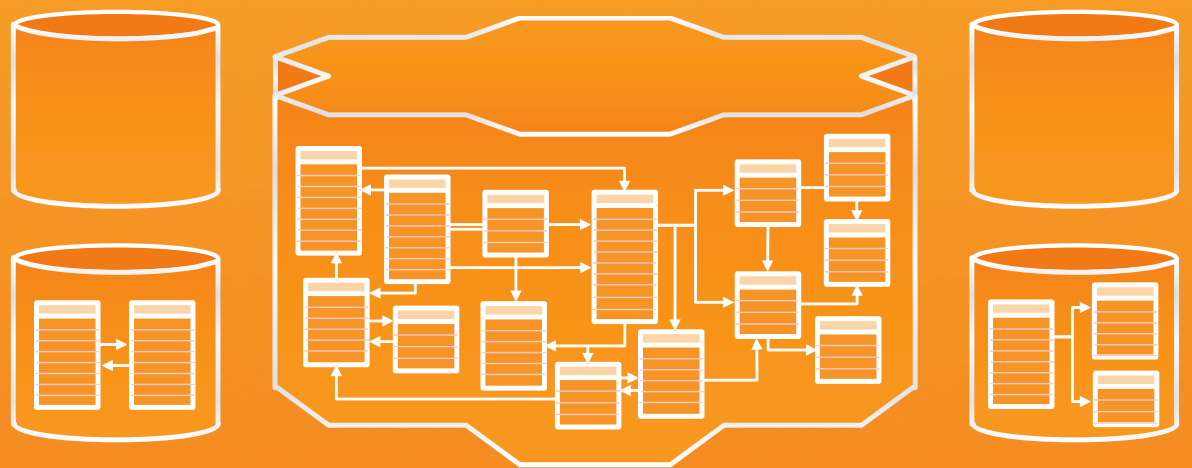
Amazon  
RDS



Amazon Aurora for  
MySQL and Postgres



# Untangle and Migrate Existing “Kitchen Sink” Schemas



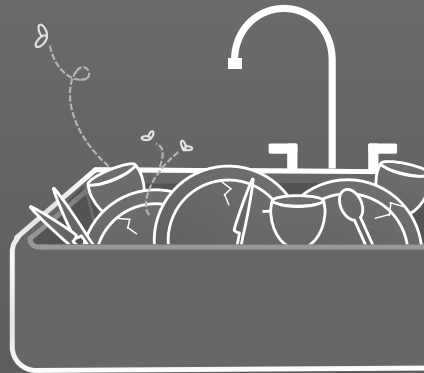
# Untangle and Migrate Existing “Kitchen Sink” Schemas



# The New De-Normal



**Monolithic  
Databases**



**Kitchen Sink  
Analogy**



**De-normalized**

# Evolution of Business Logic



**Monolith**



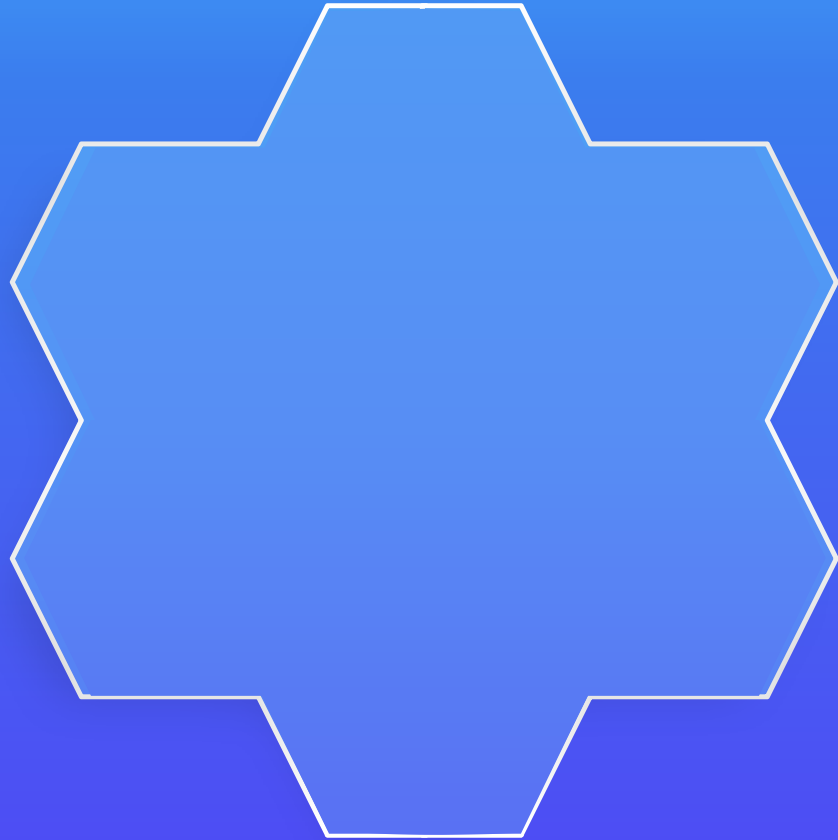
**Microservices**



**Functions**



# Splitting Monoliths Ten Years Ago



# Splitting Monoliths Ten Years Ago



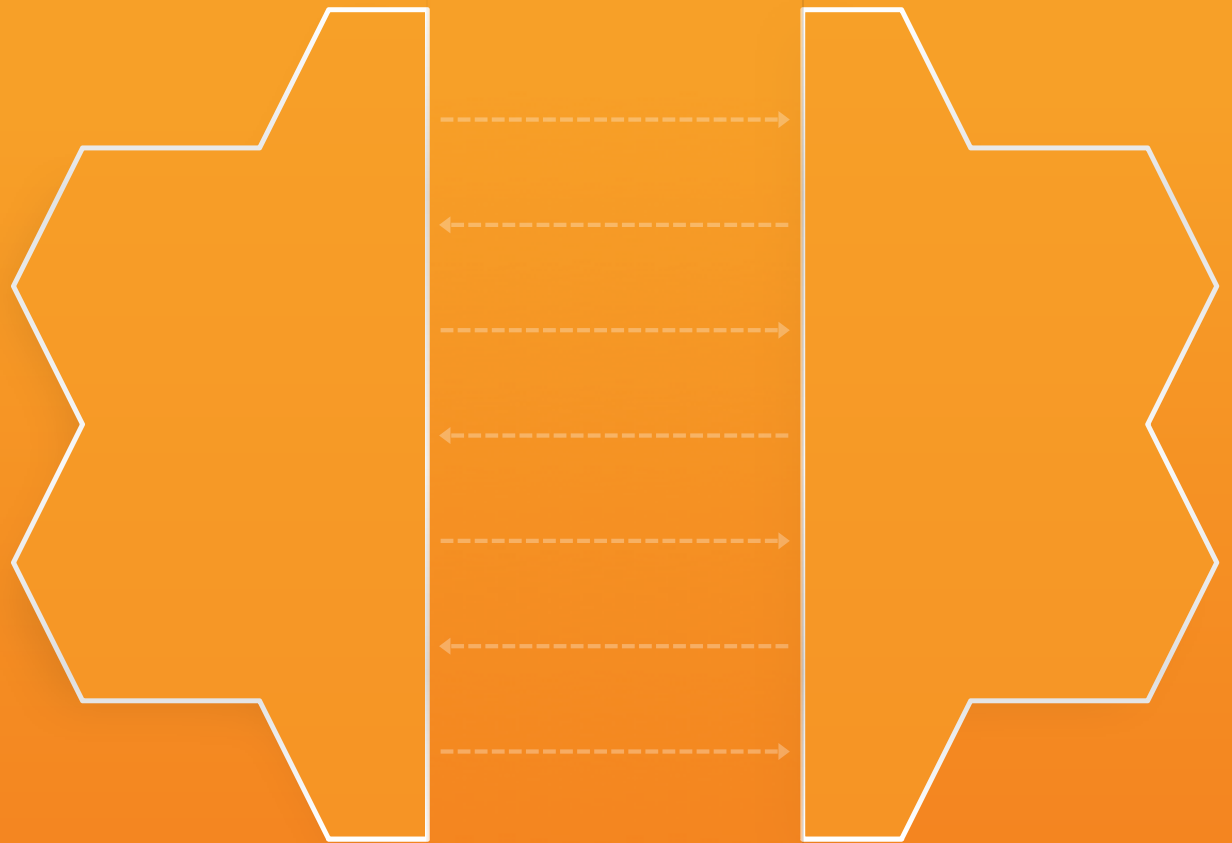
# Splitting Monoliths FiveYears Ago

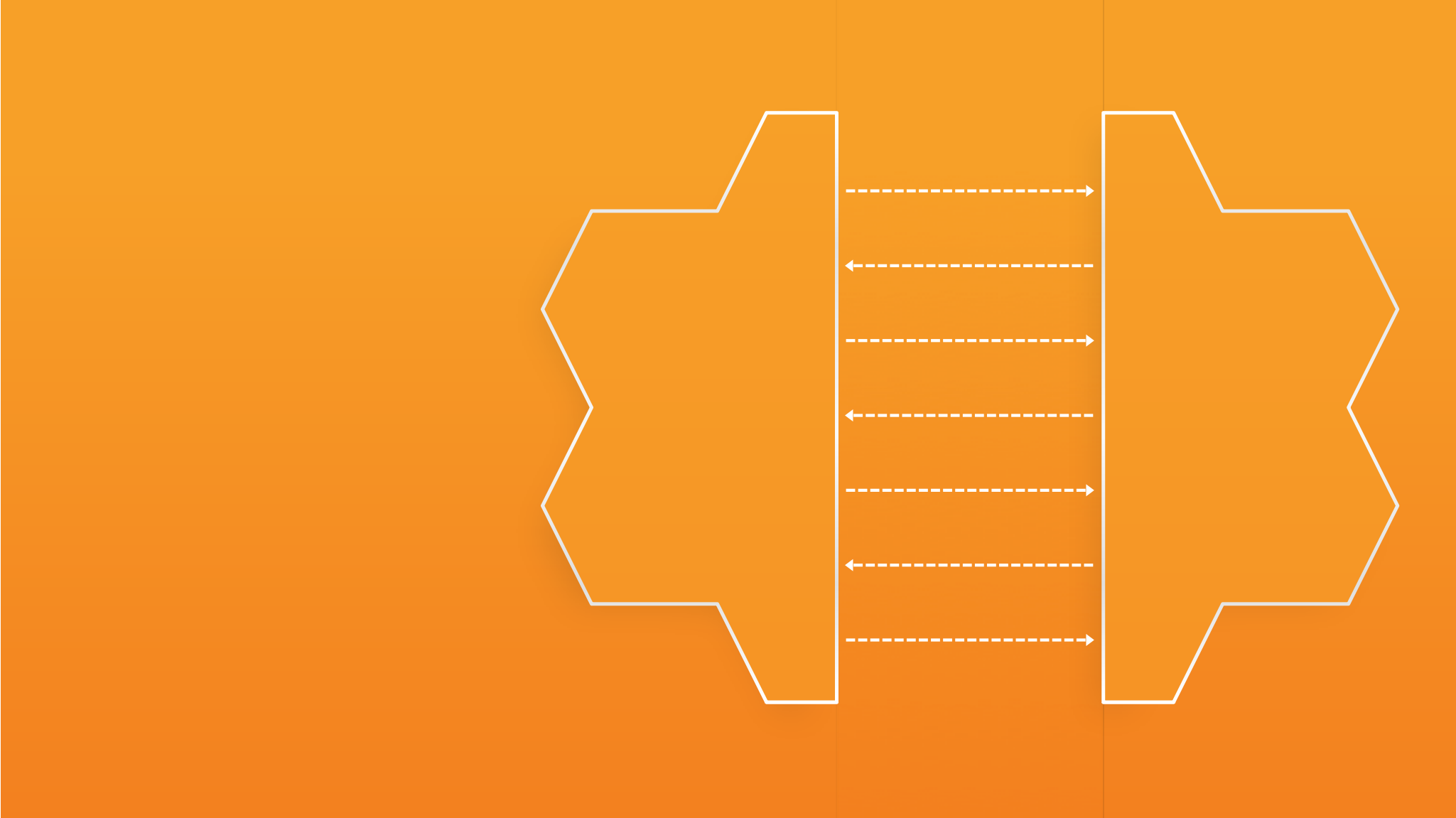


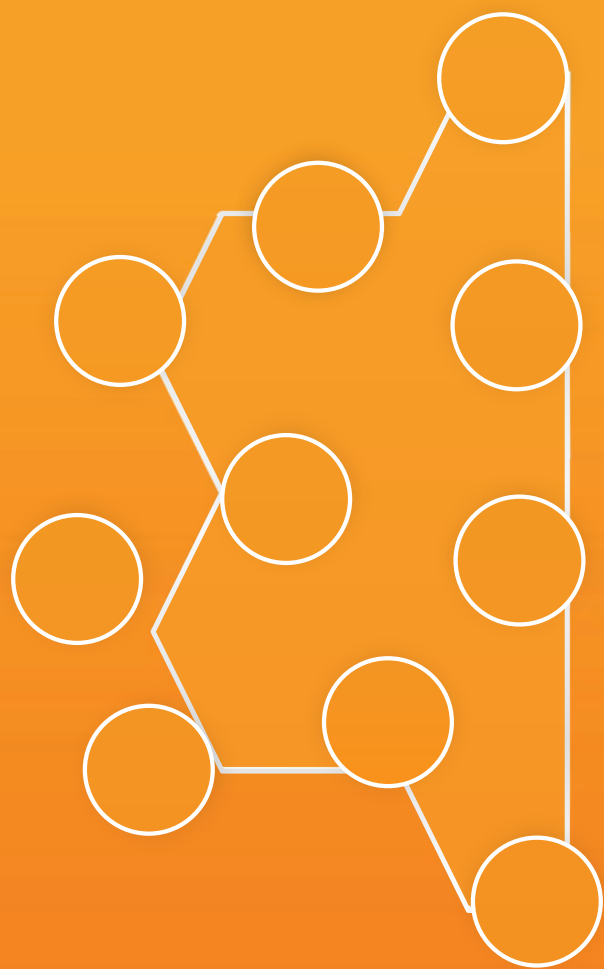
# Splitting Monoliths Five Years Ago



# Splitting Monoliths Five Years Ago





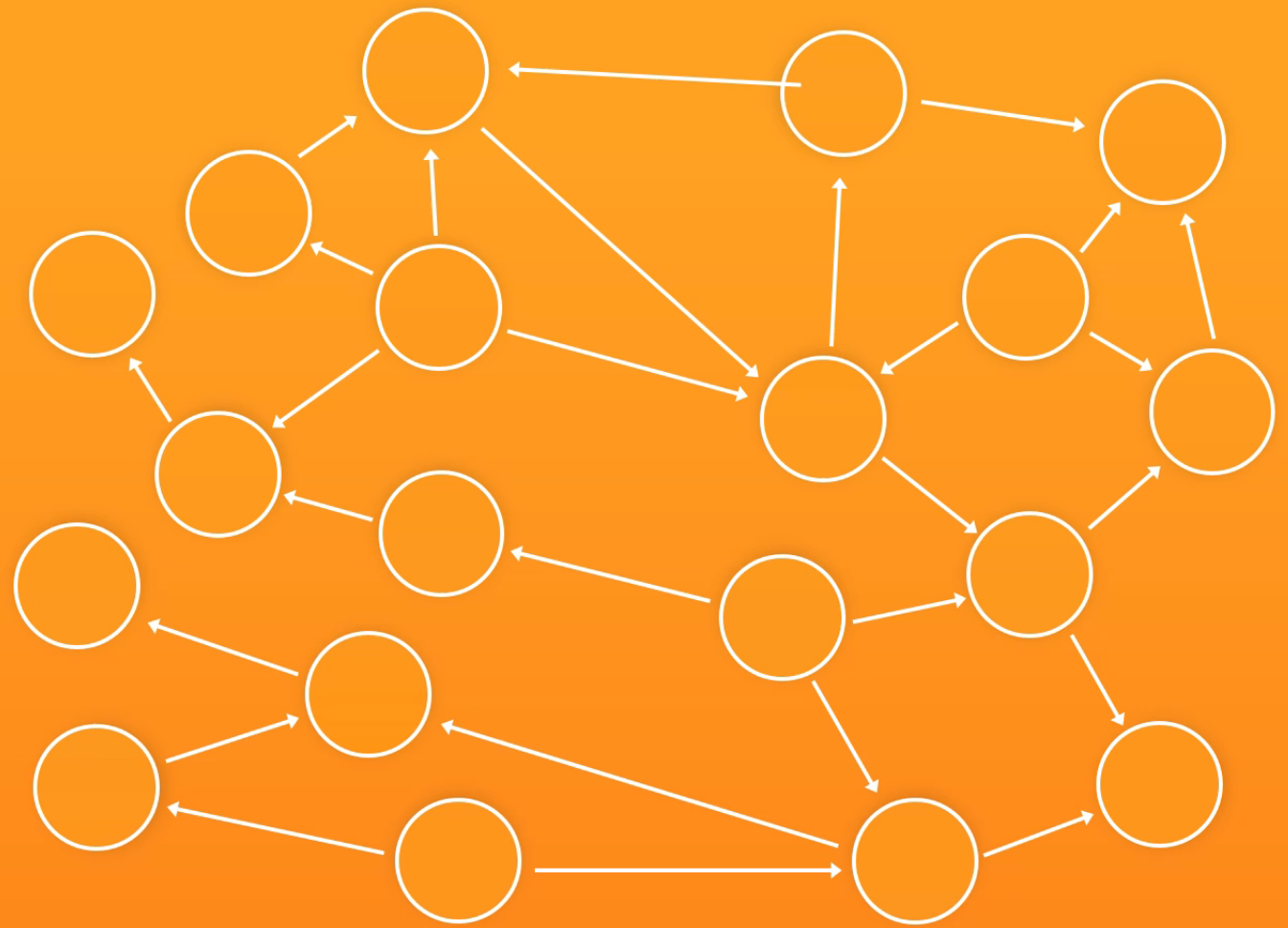






# Microservices Five Years Ago





# Microservices Five Years Ago

Standard building brick  
services provide standardized  
platform capabilities



Amazon API  
Gateway



Amazon  
SQS



Amazon  
DynamoDB



Amazon S3



Amazon SNS



Amazon  
Kinesis

# Microservices to Functions

Standard building brick services provide standardized platform capabilities



# Microservices to Functions



# Microservices to Functions



# Microservices to Ephemeral



# Microservices to Ephemeral Functions

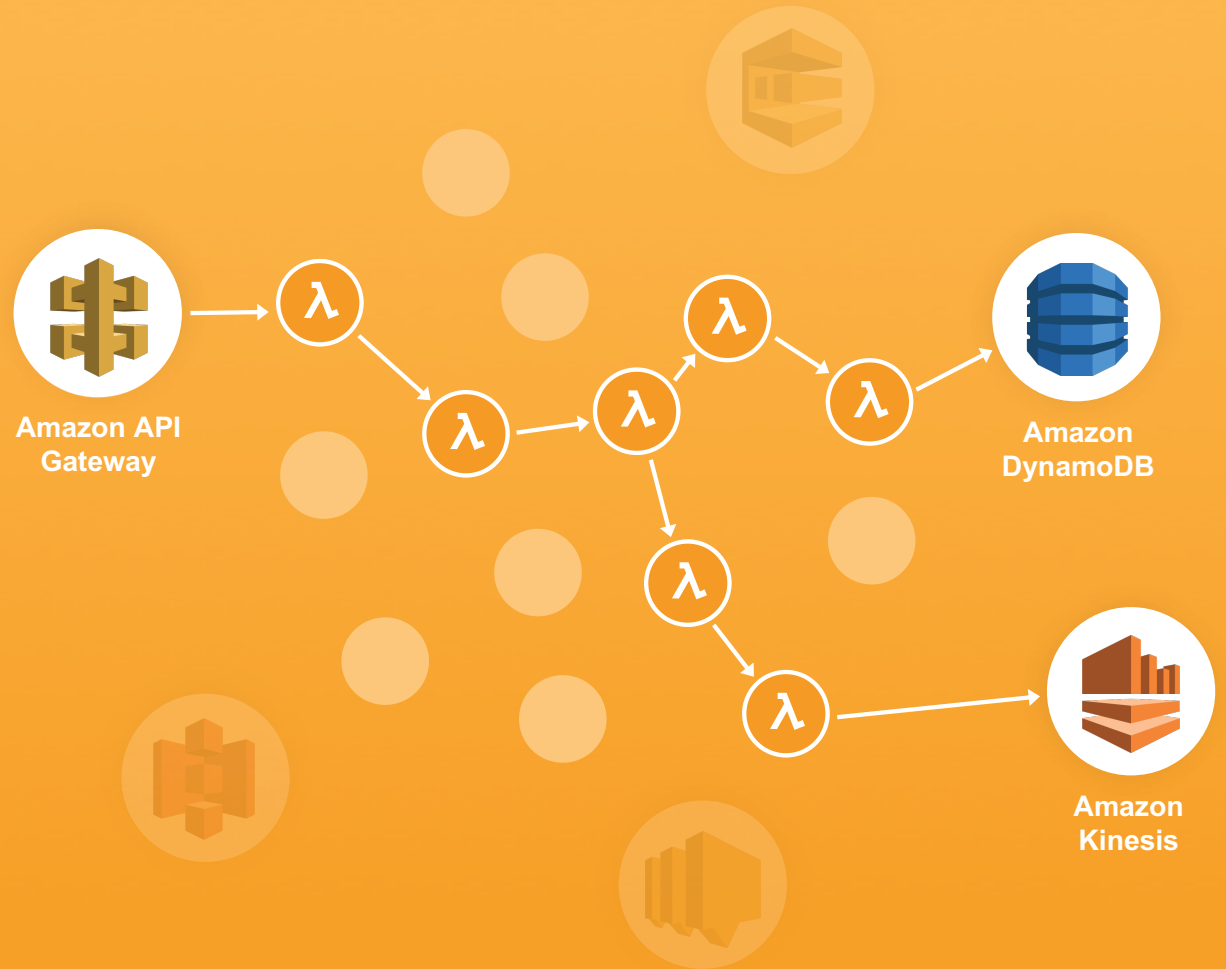




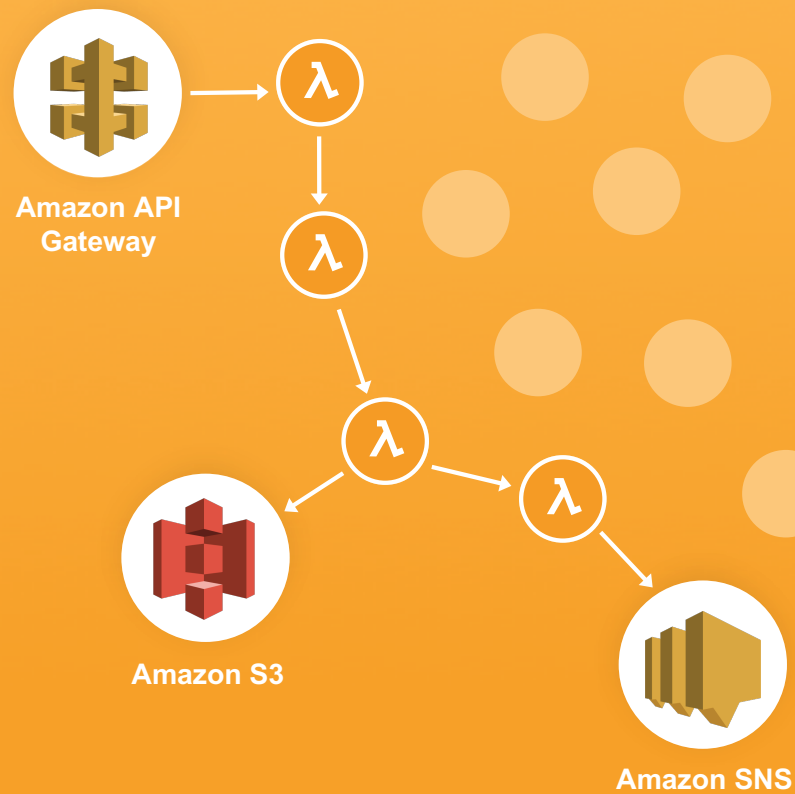
# Microservices to Ephemeral Functions



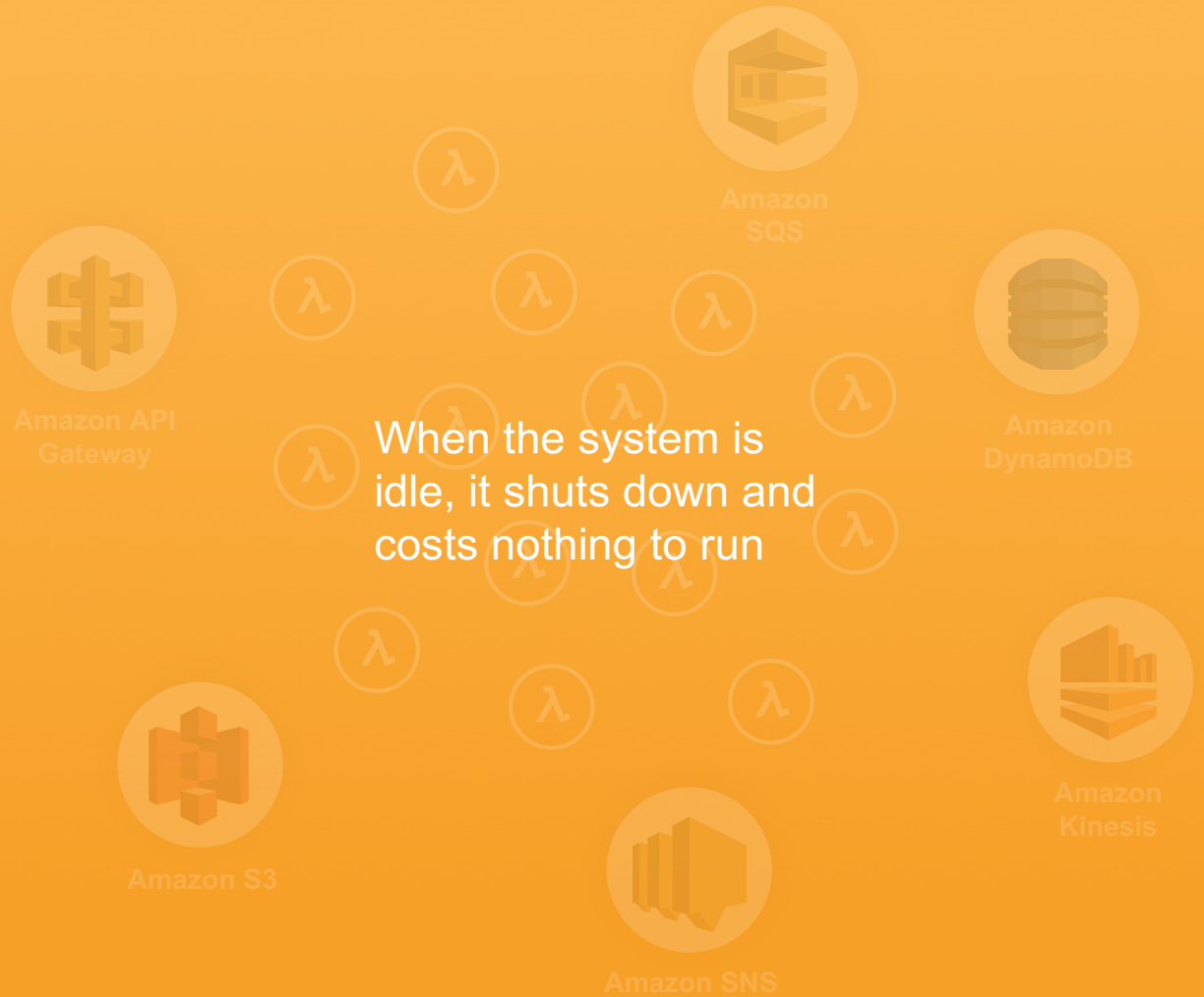
# Microservices to Ephemeral Functions



# Microservices to Ephemeral Functions



# Microservices to Ephemeral Functions



When the system is  
idle, it shuts down and  
costs nothing to run

# Evolution of Business Logic



**Monolith**



**Microservices**



**Functions**

# Open Source AI at AWS, and Apache MXNet

What I'm currently working on...

- Open Source at AWS
- Applications of Deep Learning
- Apache MXNet Overview
- Apache MXNet API
- Code and DIYrobocars
- Tools and Resources

# Amazon Open Source Contributions

Linux & Drivers

Xen

Apache Tomcat

PostgreSQL

Docker

Boto

Apache Hadoop

Apache Hive

Apache Bigtop

Apache Oozie

Apache Drill

Apache Zeppelin

Apache Pig

Cloudera HUE

Apache Lucene

Apache Solr

Kuromoji

ElasticSearch

CBMC

Apache MXNet

Moses

Apache Joshua





# Repositories Owned by AWS & Amazon

<https://github.com/aws> <https://github.com/awslabs> <https://github.com/amznlabs>  
<https://blox.github.io/>

Blox – Container orchestration for ECS

s2n – Secure replacement for openssl, used by S3

Chalice – Python serverless microframework for AWS

Sockeye – Neural Machine Translation using MXNet



AWS-CLI – Command line interface to AWS

AWS-shell – Autocomplete based user interface for AWS-CLI

AWS SDKs for Java, Python, PHP, Go, Ruby etc.

AWS Mobile SDKs for iOS, Android etc.

Cloud9 Ace – Cloud based interactive development editor

Cfncluster – Build and manage HPC clusters

ION – Amazon data serialization libraries

# Open Source Made Easy by AWS Services

Amazon EMR – Elastic Hadoop

Amazon ElastiCache – Memcached and Redis

Amazon RDS – MySQL

Amazon RDS – PostgreSQL

Amazon Aurora – scalable back-end for MySQL & PostgreSQL

AWS OpsWorks – Chef Automate Server

Amazon ECS – Docker Orchestration

Amazon CloudSearch

Amazon Elasticsearch

Database Migration Service – Convert schemas and move data from proprietary databases to MySQL and Postgres. 22,000+ done.

# Applications of Deep Learning

# Why is Deep Learning Taking Off Now?

Everything is digital: large data sets are available

- Imagenet: 14M+ labeled images - <http://www.image-net.org/>
- YouTube-8M: 7M+ labeled videos - <https://research.google.com/youtube8m/>
- AWS public data sets - <https://aws.amazon.com/public-datasets/>

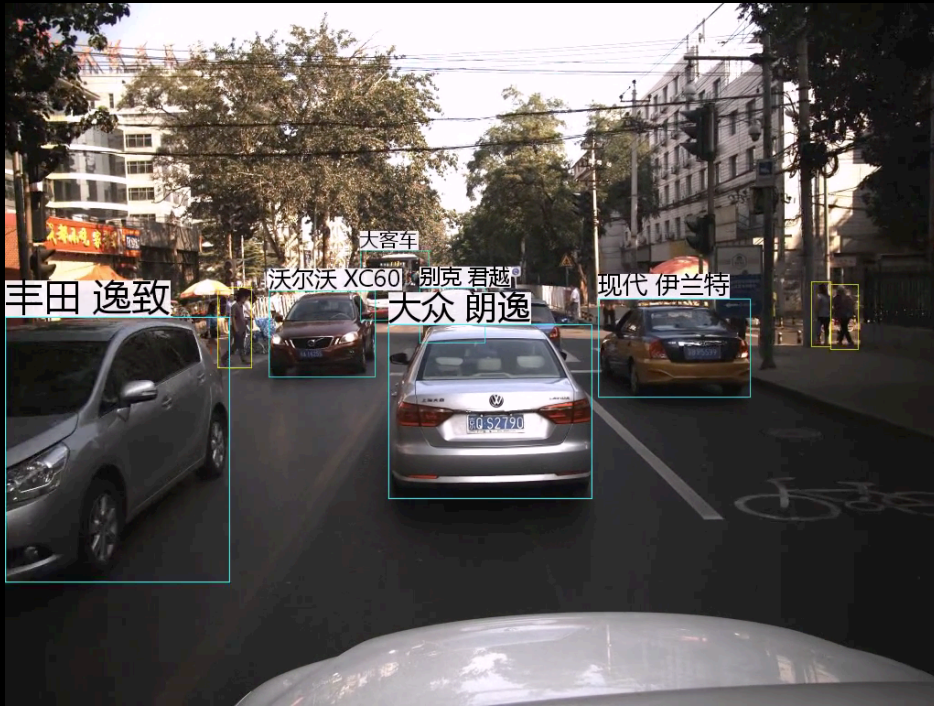
The parallel computing power of GPUs make training possible

- Simard et al (2005), Ciresan et al (2011)
- State of the art networks have hundreds of layers
- Baidu's Chinese speech recognition: 4TB of training data, +/- 10 Exaflops

Cloud scalability and elasticity make training affordable

- Grab a lot of resources for fast training, then release them
- Using a DL model is lightweight: you can do it on a Raspberry Pi

# Autonomous Driving Systems



# AI on AWS Today

- Zillow
  - Zestimate (using Apache Spark)
- Howard Hughes Corp
  - Lead scoring for luxury real estate purchase predictions
- FINRA
  - Anomaly detection, sequence matching, regression analysis, network/tribe analysis
- Netflix
  - Recommendation engine
- Pinterest
  - Image recognition search
- Fraud.net
  - Detect online payment fraud
- DataXu
  - Leverage automated & unattended ML at large scale (Amazon EMR + Spark)
- Mapillary
  - Computer vision for crowd sourced maps
- Hudl
  - Predictive analytics on sports plays
- Upserve
  - Restaurant table mgmt & POS for forecasting customer traffic
- TuSimple
  - Computer Vision for Autonomous Driving
- Clarifai
  - Computer Vision APIs

# The Challenge For Artificial Intelligence: **SCALE**



## Data

PBs of existing data

Aggressive migration

New data created on AWS



## Training

Tons of GPUs

Elastic capacity

Pre-built images



## Prediction

Lots of GPUs and CPUs

Serverless

At the Edge, On IoT Devices

# Amazon AI: Democratized Artificial Intelligence

Amazon  
Rekognition

Amazon  
Polly

Amazon  
Lex

More to come  
in 2017

Easy to Use AI  
Services

Amazon  
Machine Learning

Amazon Elastic  
MapReduce

Spark &  
SparkML

More to come  
in 2017

AI Platform

**Apache  
MXNet**

TensorFlow

Caffe

Torch

Theano

CNTK

Keras

**Open Source  
AI Engines**

P2 16xGPU  
Instance

G2 & Elastic  
GPU

ECS

Lambda

AWS  
Greengrass  
IoT

FPGA

More to  
come  
in 2017

Cloud  
Hardware on  
Demand



## AWS Deep Learning AMI

Up to ~40k CUDA cores on P2

Apache MXNet

TensorFlow

Theano

Caffe & Caffe 2

Torch

Keras

Pre-configured CUDA drivers,

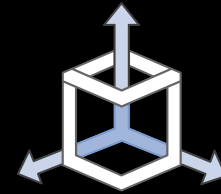
MKL

Anaconda, Python3

Ubuntu or Amazon Linux

**+ CloudFormation template**

**+ Container Image**



One-Click GPU & CPU  
Open Source  
Deep Learning  
Installed, Tested, Tuned  
Bootable Machine Image

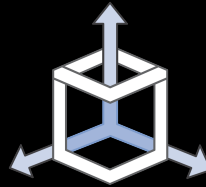
# Apache MXNet Overview

# Apache MXNet



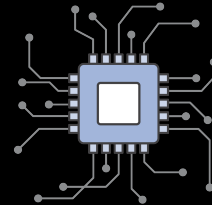
## Programmable

Simple syntax,  
multiple languages



## Portable

Highly efficient  
models for mobile  
and IoT



## High Performance

Near linear scaling  
across hundreds of GPUs



## Open Governance

Accepted into the  
Apache Incubator



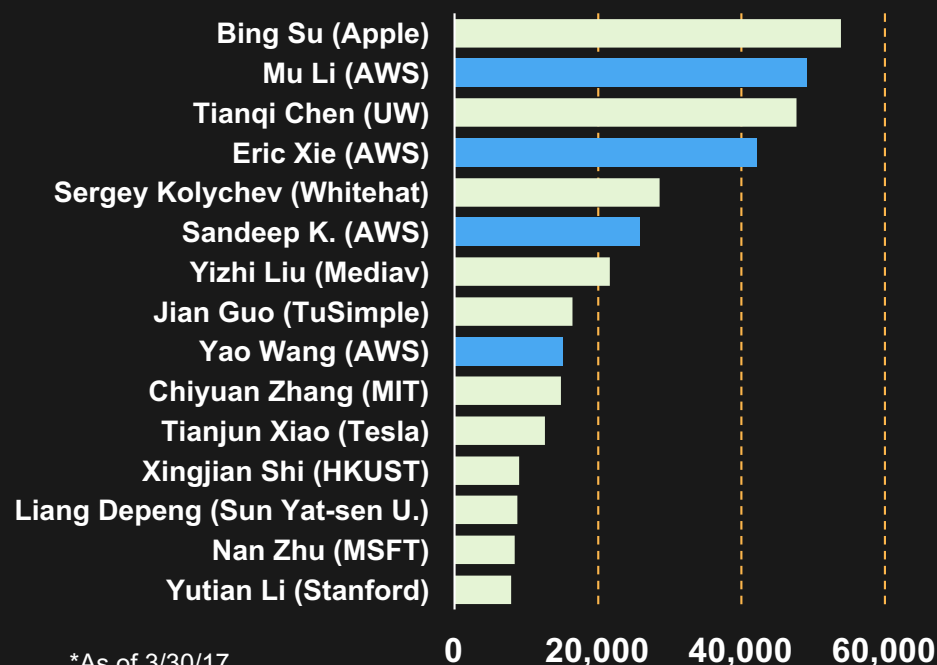
## Tuned On AWS

Optimized performance and  
scalability on AWS GPUs



# Apache MXNet | Collaborations and Community

## Diverse Community



\*As of 3/30/17

\*\*Amazon @35% of Contributions

## | Amazon Contributions 35%

<https://wiki.apache.org/incubator/May2017>

In the last month, excluding merges, 51 authors have pushed 165 commits to master and 180 commits to all branches.

# Deep Learning Framework Comparison

	<b>Apache MXNet</b>	<b>TensorFlow</b>	<b>Cognitive Toolkit</b>
<b>Industry Owner</b>	N/A – Apache Community	Google	Microsoft
<b>Programmability</b>	Imperative and Declarative	Declarative only	Declarative only
<b>Language Support</b>	R, Python, Scala, Julia, C++, Javascript, Go, Matlab, Perl...	Python, C++. Experimental Go and Java	Python, C++, Brainscript.
<b>Code Length   AlexNet (Python)</b>	44 sloc	107 sloc using TF.Slim	214 sloc
<b>Memory Footprint (LSTM)</b>	2.6GB	7.2GB	N/A

# Apache MXNet | Amazon Strategy



## Integrate with AWS Services

Bring Scalable Deep Learning to EMR, Lambda, ECS and many more..



## Amazon AI



Discovery & Search



Fulfilment & Logistics



Enhance Existing Products

## Foundation for AI Services

Higher Velocity for AI Services, Research and Core AI Development



## Leverage the Community

Community brings velocity and innovation with no industry ownership  
Safest for long term investment

# Deep Learning using MXNet @Amazon

- Applied Research
- Core Research
- Alexa
- Demand Forecasting
- Risk Analytics
- Search
- Recommendations
- AI Services | Rek, Lex, Polly
- Q&A Systems
- Supply Chain Optimization
- Advertising
- Machine Translation
- Video Content Analysis
- Robotics
- Lots of Computer Vision..
- Lots of NLP/U..

\*Teams are either actively evaluating, in development, or transitioning to scale production

# Apache MXNet API



# Apache MXNet | The Basics

- ***NDArray***: Manipulate multi-dimensional arrays (tensors) in a command line paradigm (imperative).
- ***Symbol***: Symbolic expression for neural network flows (declarative).
- ***Module***: Intermediate-level and high-level interface for neural network training and inference.
- **Loading Data**: Feeding data into training/inference programs.
- **Mixed Programming**: Training algorithms developed using *NDArrays* in concert with *Symbols*.

<https://medium.com/@julsimon/an-introduction-to-the-mxnet-api-part-1-848febdcf8ab>

# Imperative Programming

```
import numpy as np  
a = np.ones(10)  
b = np.ones(10) * 2  
c = b * a  
d = c + 1
```

Easy to tweak  
in Python, R, Perl etc.

## PROS

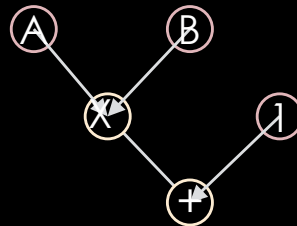
- Straightforward and flexible.
- Take advantage of language native features (loop, condition, debugger).
- E.g. Numpy, Matlab, Torch, ...

## CONS

- Hard to optimize

# Declarative Programming

```
A = Variable('A')
B = Variable('B')
C = B * A
D = C + 1
f = compile(D)
d = f(A=np.ones(10),
      B=np.ones(10)*2)
```



C can share memory with D because C is deleted later

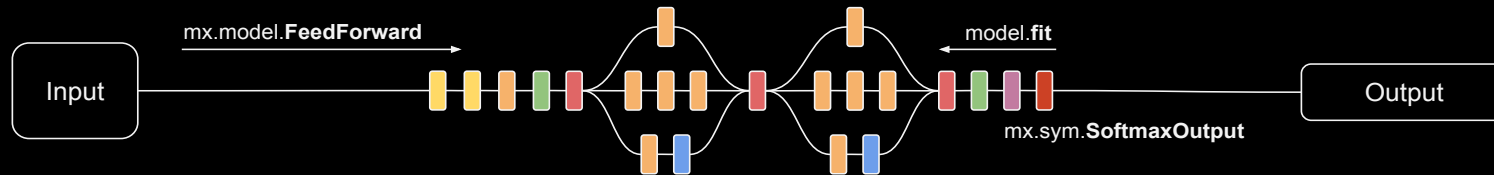
## PROS

- More chances for optimization
- Separates flow structure
- E.g. TensorFlow, Theano, Caffe

## CONS

- Less flexible, hard to debug

# Deep Learning Models



"People Riding Bikes"

Text

Input

$$\begin{bmatrix} 1 \\ 3 \\ 4 \end{bmatrix} \times \begin{bmatrix} 0.2 \\ -0.1 \\ 0.7 \end{bmatrix} = \begin{bmatrix} 2 \end{bmatrix}$$

`mx.sym.FullyConnected(data, num_hidden=128)`

Weights

`mx.sym.Convolution(data, kernel=(5,5), num_filter=20)`

Max

$$\begin{bmatrix} 4 & 2 \\ 2 & 0 \end{bmatrix} = 4$$

Avg

$$\begin{bmatrix} 4 & 2 \\ 2 & 0 \end{bmatrix} = 2$$

`mx.sym.Pooling(data, pool_type="max", kernel=(2,2), stride=(2,2))`

Diagram of an LSTM unrolled over time steps.

`lstm.Lstm_unroll(num_lstm_layer, seq_len, len, num_hidden, num_embed)`

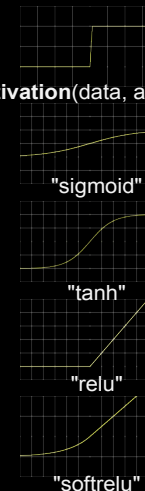
Queen

$$\begin{bmatrix} 0.2 \\ -0.1 \\ \dots \\ 0.7 \end{bmatrix}$$

$$\cos(w, \text{queen}) = \cos(w, \text{king}) - \cos(w, \text{man}) + \cos(w, \text{woman})$$

`mx.symbol.Embedding(data, input_dim, output_dim = k)`

`mx.sym.Activation(data, act_type="xxxx")`



"People Riding Bikes"

Image Caption

Bicycle, People, Road, Sport

Image Labels

"Οι άνθρωποι ιππασίας ποδήλατα"

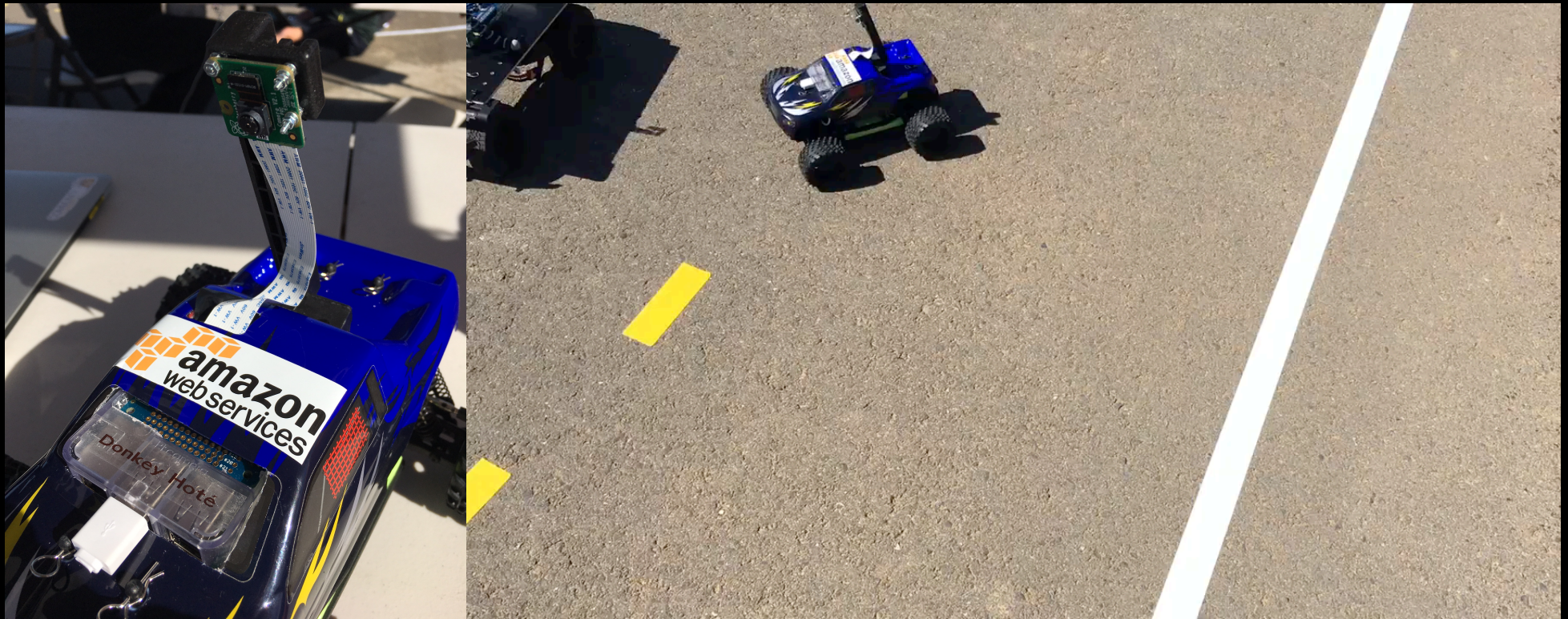
Machine Translation

# Adrian's @DIYrobocar Project – RC Truck+Raspberry Pi+EC2

Camera feeds Donkey software with Keras or MXNet model, trained on EC2 instance

Will Roscoe wrote Donkey, Sunil Mallya added MXNet, Adrian built Donkey Hoté

<https://github.com/wroscoe/donkey>







# Additional Resources

## MXNet Resources

- [MXNet Blog Post | AWS Endorsement](#)
  - <http://www.allthingsdistributed.com/2016/11/mxnet-default-framework-deep-learning-aws.html>
- [Read up on MXNet and Learn More:](#)
  - [mxnet.io](http://mxnet.io) <https://github.com/dmlc/mxnet/>
- [Re:Invent MXNet Recommender Systems Talk](#) by Leo Dirac
  - [https://www.portal.reinvent.awsevents.com/connect/sessionDetail.ww?SESSION\\_ID=8591](https://www.portal.reinvent.awsevents.com/connect/sessionDetail.ww?SESSION_ID=8591)

AWS Resources: follow Julien Simon @julsimon, Sunil Mallya @sunilmallya

- [Deep Learning AMI](#)
  - <https://aws.amazon.com/marketplace/pp/B01M0AXXQB> | Amazon Linux
  - <https://aws.amazon.com/marketplace/pp/B06VSPXKDX> | Ubuntu
- [CloudFormation Template Instructions](#)
  - <https://github.com/dmlc/mxnet/tree/master/tools/cfn>
- [Deep Learning Benchmark](#)
  - <https://github.com/awslabs/deeplearning-benchmark>
- [MXNet on Lambda](#)
  - <https://github.com/awslabs/mxnet-lambda>
- [MXNet on ECS/Docker](#)
  - <https://github.com/awslabs/ecs-deep-learning-workshop>

# Thank You!

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Animations by Silver Fox

